



## Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. · SUITE 250 · SACRAMENTO, CA 95814-3766

916 441-0597 · FAX 916 441-5061

Email: [gonsalves@gonsalvi.com](mailto:gonsalves@gonsalvi.com)

October 13, 2021

Adam Eliason, Manager  
Orange County Housing Finance Trust  
1 League #62335  
Irvine, CA 92602

Dear Mr. Eliason,

I have enclosed a proposal introducing you and the Orange County Housing Finance Trust to our firm. By way of background, our firm was founded by my father, Joe A. Gonsalves, in 1975. He served as a member of the California State Assembly from 1962 through 1974. Prior to that, he served as a Dairy Valley Council Member including two years as Mayor of the city of Dairy Valley, which is now the city of Cerritos.

In January 1977, I joined the firm after having worked for the California State Senate. Shortly after I joined the firm, we incorporated; and we are now known as Joe A. Gonsalves & Son. The political process in Sacramento is truly complex. In the three plus decades I have been lobbying in Sacramento I have had the opportunity to master such complexities, which enables our firm to be successful when representing our clients on particularly difficult and controversial issues.

In December of 1998, my son, Jason joined our firm to assist with our lobbying efforts. That gave our firm the proud distinction of being the first to have three generations of legislative advocates working on behalf of their clients, which continued until my father passed away in July 2000. Jason has successfully represented our clients before the Legislature and various State Agencies in the areas of local government finance, utilities and commerce, water, public employees' retirement, workers' compensation, environmental regulation, telecommunications, and conflict of interest issues.

In October of 2004, Paul, joined our firm after most recently serving as a legislative aide to former Assemblymember Rudy Bermudez. Prior to working in the Assembly, he received a B.A. in Political Science and a minor in Public Administration from San Diego State University. Paul has successfully represented our clients before the Legislature and various State Agencies in the area of transportation, environmental quality, water, affordable housing, local governance and telecommunications. Our firm continues the proud tradition of being one of the more prominent and successful firms in Sacramento.

I have enclosed a list of our present clients. As you can see, we represent a large number of cities. We believe our base of client cities has provided us the unique opportunity to work with each member of the Legislature. Recognizing the number of Legislators coming out of local governments, we have established relationships prior to them being elected to the Legislature.

In addition, I have enclosed an outline of both our legislative and grant funding accomplishments. Please note this is a partial list as it would be impossible for me to fully communicate the level of success we have enjoyed in representing our clients.

Our firm charges a retainer on a monthly basis and contains a 30-day cancellation clause, as we are confident in our ability to provide your Agency with an unparalleled level of service. We respectfully propose a monthly retainer of \$6,000.00 per month. The retainer is all inclusive of the services we would provide for the Trust. We do not charge for any additional costs unless you require us to meet outside of Sacramento. This proposal price will be valid for a period of at least 120 calendar days.

Please note, our contract lists our scope of services in very general terms. We purposely do this to ensure that each client has the flexibility to request any assistance you may require in Sacramento, such as setting up meetings with the appropriate legislators, Governor's office or the various state departments. Should you have any changes you would like to make in the contract, please feel free to discuss those with me. Additionally, we do not assign clients to a specific lobbyist in the firm. Instead, you have access to all the firms' employees at any time. Also, we do not subcontract, nor do we expect to subcontract, for the work outlined in your Scope of Services.

We represent a very distinguished group of clients other than cities. For example, the Irvine Community Land Trust, who provides secure, high-quality, permanently affordable housing in Irvine, Ca; California Municipal Finance Authority, a statewide Joint Powers Authority who supports economic development, job creation and social programs throughout the State of California. In addition, we represent Willdan, which provides professional services to over 400 public sector clients throughout California, Arizona and Nevada. I strongly believe it is this blend of special people who assist us in being as effective as we are.

Our firm operates on a very personal and professional level, always working hard to accomplish our clients' goals. The late Senator, Ken Maddy, coined our firm the "Gonsalvi". When asked what he meant by the nickname, Senator Maddy responded, "you're like alumni, when you guys are working an issue you are everywhere". Still today the members of the Legislature refer to us as "the Gonsalvi".

**I would recommend you contact any Legislator and ask them about our firm.** In addition, we encourage you to discuss our representation with our clients. We want you to know that we would be honored to represent the Orange County Housing Finance Trust as your legislative advocates. Should you have any questions or concerns, please feel free to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read 'ADG', with a large, sweeping flourish extending to the right.

ANTHONY D. GONSALVES



## **Joe A. Gonsalves & Son**

**Anthony D. Gonsalves**

**Jason A. Gonsalves**

**Paul A. Gonsalves**

PROFESSIONAL LEGISLATIVE REPRESENTATION

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Email: gonsalves@gonsalvi.com

## **JOE A. GONSALVES & SON PROPOSAL: STATE LEGISLATIVE ADVOCACY SERVICES**

The Gonsalves family's participation in the legislative process dates back to 1962 when our founder, Joe Gonsalves, was sworn in as the first member of the California State Assembly from Portuguese ancestry. Joe served in the State Assembly until 1974 and, in 1975, he founded Joe A. Gonsalves & Son.

In January 1977, Anthony joined the firm after having worked for the California State Senate. Shortly after Anthony joined the firm, we incorporated (c-corp); and we are now known as Joe A. Gonsalves & Son. The political process in Sacramento is truly complex. In the three plus decades Anthony has been lobbying in Sacramento, He has had the opportunity to master such complexities, which enables our firm to be successful when representing our clients on particularly difficult and controversial issues.

In December of 1998, Jason joined our firm to assist with our lobbying efforts. That gave our firm the proud distinction of being the first to have three generations of legislative advocates working on behalf of their clients, which continued until Joe passed away in July 2000. Jason has successfully represented our clients before the Legislature and various State Agencies in the areas of local government finance, utilities and commerce, water, public employees' retirement, workers' compensation, environmental regulation, telecommunications, and conflict of interest issues.

In October of 2004, Paul, joined our firm after most recently serving as a legislative aide to former Assemblymember Rudy Bermudez. Prior to working in the Assembly, he received a B.A. in Political Science and a minor in Public Administration from San Diego State University. Paul has successfully represented our clients before the Legislature and various State Agencies in the area of transportation, environmental quality, water, affordable housing, local governance and telecommunications. Our firm continues the proud tradition of being one of the more prominent and successful firms in Sacramento.

In 2005, a newspaper reporter asked a high-ranking legislative staff member if he/she thought future generations would join the "Gonsalvi" at which the staff member responded, "you sort of hope they do, it's hard to imagine this place without a Gonsalves." The Members of the

Legislature and their staff know and respect us in Sacramento and, as importantly, they know we respect them. Without your integrity, one cannot lobby and our integrity never waivers.

Our firm represents more local agencies than any other California lobbying firm. We strongly believe our base of client cities provides us the unique opportunity to work with each member of the Legislature. Recognizing the number of Legislators coming out of local governments, we often times have client City Councilmembers (former bosses) with whom we have long standing relationships prior to them being elected to the Legislature.

Our firm intentionally does not divide up workload. We have three full time lobbyists in our firm and each lobbyist is fully engaged in the representation of your Agency. As an example, when a sponsored bill is being heard in committee, we will have each of us in committee. One of us will provide testimony, one may be meeting with Members and/or staff in their offices, and one will likely be pulling a member out of committee to request their support. It is very difficult for one lobbyist to actually lobby an entire committee alone. All three of us will be available for the duration of the Scope of Work.

Our entire firm intentionally uses the same [gonsalves@gonsalvi.com](mailto:gonsalves@gonsalvi.com) email address. We do this in order to make sure each member of our firm is aware of the issues of importance as we coordinate our efforts. Whenever we take on an issue, all three lobbyists actively advocate on your behalf.

As you know, we are a family firm with three lobbyists, Anthony Gonsalves (father), and his two sons, Jason and Paul Gonsalves. As with most family businesses you can safely assume the organizational structure, with one significant difference, we consider each and every one of our clients to be “the boss”.

Personnel:

Anthony D. Gonsalves – President/Lobbyist: (44 years)

Jason A. Gonsalves – Vice President/Lobbyist: (23 years)

Paul A. Gonsalves – Lobbyist: (17 years)

Sasha Spangler – Office Assistant (21 years)

Stacey Scambray – Office Assistant (5 Years)

We do not anticipate the need for our firm to contract with additional entities as part of our representation. In the event your Agency should decide to hire additional consultants we expect to work very closely with them in order to coordinate our collective success.

**We recommend you contact any Legislator and ask them about our firm.** In addition, we encourage you to discuss our representation with our clients. Enclosed for your review is a list of our existing clients as well as their contact information.

Our firm lists our scope of services in very general terms. We purposely do this to ensure that each client has the flexibility to request any assistance you may require in Sacramento, such as setting up meetings with the appropriate legislators, Governor's office or the various state departments.

We often times tell our clients that our expertise is the legislative and regulatory process; it is our ongoing communication with your management staff that provides us with a clear understanding of the many issues we expect to provide assistance on. Our firm prides itself on being upfront and honest with the Members of the Legislature, which ensures we will never do anything to embarrass ourselves or your Agency.

Our firm will assist in preparing written correspondence on any/all issues of importance to the Trust. That said, we do not unilaterally adopt positions on behalf of the Trust. We work very closely with the Agency's management team under the direction of the Board of Directors.

Whenever the Trust adopts a position on legislation and/or proposed regulations, we cover all bases. We meet with the Author's office, the Committee Consultants (both Democrat and Republican), Legislative Leadership, all pertinent stakeholders, and provide testimony in each Committee in order to ensure the Trust's position is known and ultimately supported.

In addition, we proactively identify any/all funding opportunities for your Agency. We recommend the Trust request our firm set-up a series of "action days" in Sacramento to meet with the various State Agencies and Legislative Committees to seek their input on any legislative and funding opportunities that may be available.

We actively participate in Sacramento's ongoing activities and we coordinate with the Trust's management team to determine your legislative priorities and provide you with regular updates/"weekly reports" of said priorities specific to OCHFT.

Our firm is extremely confident in our ability to meet the intent and scope of work outlined in your proposal. Once we have received direction from your Agency and the facts regarding a specific matter, we will immediately work with your staff on the following steps:

- Identify potential Legislators whom can support our cause.
- Meet with the members of the Legislature.
- Meet with the pertinent committee consultants.
- Identify and meet with interest groups, lobbying firms and/or coalitions who can be supportive.
- Identify and meet with interest groups, lobbying firms and/or coalitions who may be in opposition. More than likely, we have a personal relationship with the opponents and or the firms that represent them and by reaching out early we find we are able to neutralize organizations that otherwise may have been opposed.
- Assuming legislation is necessary, we will meet with each Member of the various committees the legislation will be referred to in an effort to secure their support for our position prior to each hearing.

Ongoing communication with the Trust enables our success. We make ourselves available at the Trust's convenience and we work proactively with your management team on the development and, most importantly, successful implementation of OCHFT's Legislative Priorities.

Again, our firm works at the direction of your Agency's management team to ensure a high level of Legislative and Administrative success in Sacramento. We utilize every asset available to us and we personally meet with each Member of the Legislature, their staff, the Governor's office and Administration to ensure such success.

Relationships and respect matter in Sacramento and we are extremely proud of the personal and professional relationships we have with the Executive Branch, State Agencies as well as the members of the Legislature. Our long-standing presence in Sacramento enables us to successfully represent your Agency.

Our firm reads every introduced bill, all subsequent amendments and sends all bills of interest to your Agency throughout the year. In addition, we provide the Trust a "weekly report" with the status of all bills either watched, supported and/or opposed by the Trust. In addition, as the legislative proposals develop, we will provide you with fact sheets and analysis of the bills affecting your Agency.

Additionally, we actively sponsor bills on behalf of our client's as well as maintain a constant line of communication with the Members of the Legislature and their staff to ensure we are apprised of upcoming proposals.

### **Funding Opportunities**

We proactively identify any/all funding opportunities for your Agency. We recommend the Trust request our firm set-up a series of "action days" in Sacramento to meet with the various State Agencies and Legislative Committees to seek their input on any funding opportunities that may be available.

### **Bill Tracking**

We actively participate in Sacramento's ongoing activities and we coordinate with the Trust's management team to determine your legislative priorities and provide you with regular updates/"weekly reports" of said priorities specific to OCHFT.

Weekly Report: Our weekly report contains a summary, status, amendments, and future hearings on all legislation of interest to the Trust.

### **Establish a "Voice in Sacramento"**

We have long standing relationships with the Members of the Legislature and what makes us unique is we represent more local governments than any other firm in Sacramento. Recognizing the number of Legislators being elected from the local level, we often have worked with the Members prior to them having been elected to the Legislature.

In addition to the following references, I have enclosed a list of our present clients. As you can see, we represent a large number of municipal agencies. We believe our base of clients have

provided us the unique opportunity to work with each member of the Legislature. Recognizing the number of Legislators coming out of local governments, we have established relationships prior to them being elected to the Legislature. **I would recommend you contact any Legislator and ask them about our firm.** In addition, we encourage you to discuss our representation with any of our clients.

- Mark Asterias, Executive Director  
Irvine Community Land Trust  
503 Nightmist  
Irvine, California 92618  
(949) 743-0441  
[mark@irvineclt.org](mailto:mark@irvineclt.org)  
Start Date: 2015
- John Stoecker, California Municipal Finance Authority  
2111 Palomar Airport Rd, Suite 320  
Carlsbad, CA 92011  
(760) 930-1221  
[jstoecker@ucdafinance.com](mailto:jstoecker@ucdafinance.com)  
Start Date: 2012
- Chris Freeland, City Manager  
City of Indian Wells  
44-950 El Dorado Drive  
Indian Wells, CA 92210  
760 346-2489  
[cfreeland@indianwells.com](mailto:cfreeland@indianwells.com)  
Start Date: 2010

We want you to know that we would be honored to represent the Orange County Housing Finance Trust as your legislative advocates. Should you have any questions or concerns, please feel free to contact me.



**ATTACHMENT C**  
**STAFFING PLAN**

**I. Primary Staff/Key Personnel to perform Contract duties**

Name	Classification
ANTHONY GONSALVES	PRESIDENT / LEGISLATIVE ADVOCATE
JASON GONSALVES	SECRETARY / LEGISLATIVE ADVOCATE
PAUL GONSALVES	LEGISLATIVE ADVOCATE
SASHA SPANGLER	OFFICE ASSISTANT
STACEY SCAMBRAY	OFFICE ASSISTANT

*(Additional lines may be added if necessary)*

**II. Alternate Staff/Key Personnel (for use only if primary is not available)**

Name	Classification

*(Additional lines may be added if necessary)*

Contractor understands that those individuals represented as assigned to the project must remain working on the project throughout the duration of the project unless otherwise requested or approved by the Trust. Substitution or addition of Contractor's Key Personnel in any given classification/title shall be allowed only with prior written approval of the Trust Project Manager. During the Term of this Contract, Contractor shall maintain a business office in Southern California.

The Contractor may reserve the right to involve other Contractor personnel, as their services are required. The specific individuals will be assigned based on the need and timing of the service/classification required. Assignment of additional key personnel shall be subject to Trust written approval. Trust reserves the right to have any of Contractor personnel removed from providing Services/Deliverables to Trust under this Contract. Trust is not required to provide any reason for the request for removal of any Contractor personnel.

**III. SUB-CONTRACTOR(S)**

In accordance with Article I, Assignment, listed below are sub-contractor(s) anticipated by Contractor to perform services specified in Attachment A. Substitution or addition of Contractor's sub-contractors in any given project function shall be allowed only with prior written approval of the Trust Project Manager.

Company Name & Address	Contact Name and Telephone Number	Project Function
N/A		

*(Additional lines may be added if necessary)*

# Attachment 3

## Conflict of Interest Disclosure Statement

### Disclosure Policy

It is the policy of the Trust to ensure that firms and individuals providing services to the Trust are not subject to organizational conflicts affecting their objectivity or their ability to provide impartial assistance or advice to the Trust. This form requires certain relationships to be disclosed to the Trust so that it may determine whether a potential organizational conflict exists and whether mitigation measures may be implemented so as to allow the firm or individual to perform services notwithstanding such potential conflict. Relationships with the following entities must be disclosed:

- 1) Any firm, individual, partnership, corporation, association, or other legal entity currently retained for services by a developer of affordable housing or service provider for families and individuals at risk of or experiencing homelessness.
- 2) Any firm currently retained or which may be retained for services by the County of Orange or any member city of the Trust or other public entity within Orange County, California (see list of member agencies below).

### Disclosure

- 1) \_\_\_\_\_ Consultant **IS NOT** currently retained for services as defined in the Disclosure Policy above.
- 2)  Consultant **IS** currently retained for services as defined in the Disclosure Policy above.

a) Consultant is retained for services by the following member agencies of the Trust

- |                                |  |
|--------------------------------|--|
| _____ County of Orange         | _____ City of Lake Forest                                |
| _____ City of Aliso Viejo      | _____ City of Laguna Beach                               |
| _____ City of Anaheim          | <input checked="" type="checkbox"/> City of Laguna Hills |
| _____ City of Buena Park       | _____ City of Laguna Niguel                              |
| _____ City of Costa Mesa       | _____ City of La Habra                                   |
| _____ City of Dana Point       | _____ City of Mission Viejo                              |
| _____ City of Fountain Valley  | _____ City of Newport Beach                              |
| _____ City of Fullerton        | _____ City of Orange                                     |
| _____ City of Garden Grove     | _____ City of Placentia                                  |
| _____ City of Huntington Beach | _____ City of San Juan Capistrano                        |

\_\_\_\_\_ City of Santa Ana  
\_\_\_\_\_ City of Stanton

\_\_\_\_\_ City of Tustin  
\_\_\_\_\_ City of Westminster

- b) Consultant is retained for services by the following other public agencies and public or private entities within Orange County, California. (List individually.)

IRVINE COMMUNITY LAND TRUST

- c) Please describe briefly those services potentially affected by this Disclosure:

WE SEE OUR EXISTING CLIENTS AS COMPLEMENTARY.

Consultant is required to disclose to the Trust, in writing, any services relationship which may be entered into during the term of the Contract, which violates or appears to violate the intent of this Disclosure:

  
\_\_\_\_\_  
Consultant

10/13/21  
\_\_\_\_\_  
Date

\_\_\_\_\_  
Authorized Representative

PRESIDENT  
\_\_\_\_\_  
Title

# Attachment 4

## Compensation Proposal

Enter below the proposed price for full compensation to proposer for full and complete performance of the Services identified in the RFP Scope of Services. Prices shall include direct costs, indirect costs, profit, and any other costs associated with providing the services as described in this RFP.

Monthly Fee, including expenses: \$ 6,000<sup>00</sup>

Proposer Name: JOE A. GONSALVES + SON

Address: 925 L STREET, #250  
SACRAMENTO, CA 95814

Phone Number: (916) 441-0597

Signature: 

Printed Name: ANTHONY D GONSALVES

Title: PRESIDENT

Date: 10/13/21

# Attachment 5

## Disclosures of Contributions

To be completed with the submission of any proposal.

Prime Firm's Name: JOE A. GONSALVES & SON

Party's Name: ANTHONY D. GONSALVES

Party's Address: 925 L STREET, SUITE 250

Street

SACRAMENTO

City

95814

Zip Code

CA

State

(916) 441-0597

Phone Number

Board Member(s) to whom you and/or your agent made campaign contributions and dates of contribution(s) in the 12 months preceding August 25, 2021 (see attached lists):

Name of Member: N/A

Name of Contributor (if other than Party): \_\_\_\_\_

Date(s): \_\_\_\_\_

Amounts(s): \_\_\_\_\_

Name of Member: N/A

Name of Contributor (if other than Party): \_\_\_\_\_

Date(s): \_\_\_\_\_

Amounts(s): \_\_\_\_\_

If no contributions are noted above, I hereby certify that no contributions have been made by the Party identified above to any of the Trust's Board of Directors.

Date: \_\_\_\_\_

\_\_\_\_\_  
Signature of Party and/or Agent



# Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

925 L ST. · SUITE 250 · SACRAMENTO, CA 95814-3766

916 441-0597 · FAX 916 441-5061

Email: gonsalves@gonsalvi.com

## CLIENT LIST

### ACCESS SERVICES

3449 Santa Anita Avenue

El Monte, CA 91731

Andre Colaiace, Executive Director

(213) 270-6000

### AMERICAN PROMOTIONAL EVENTS, INC.

#### dba TNT FIREWORKS

555 North Gilbert Street

Fullerton, CA 92833

Tad Trout, President

(714) 738-1002

### BURRTEC WASTE & RECYCLING SERVICES, LLC

41-575 Eclectic Street

Palm Desert, CA 92260

Frank Orlett, Vice President

(760) 340-5901

### CALIFORNIA ASSOCIATION OF DUI TREATMENT PROGRAMS "CADTP"

218 North Glendora Avenue

La Puente, CA 91744

Barbara Aday-Garcia, Chair

(626) 862-2215

### CALIFORNIA CITY MANAGEMENT FOUNDATION "CCMF"

2533 Brown Dr.

El Cajon, CA 92020

Ken Pulskamp, Executive Director

(844) 226-2411

### CALIFORNIA MUNICIPAL FINANCE AUTHORITY

2111 Palomar Airport Road

Carlsbad, CA 92011

John Stoecker, Financial Advisor

(760) 930-1221

### CALIFORNIA PRODUCER-HANDLER ASSOCIATION

313 Casa Linda Drive

Woodland, CA 95695-4722

Amos DeGroot, President

(530) 662-1228

### GALE BANKS ENGINEERING

546 South Duggan Avenue

Azusa, CA 91702

Gale Banks, President

(626) 969-9600

### GATEWAY WATER MANAGEMENT AUTHORITY "GWMA"

16401 Paramount Blvd.

Paramount, CA 90723

Grace J. Kast, Executive Officer

(626) 485-0338

### IRVINE COMMUNITY LAND TRUST

One Civic Center Plaza, Third Floor

Irvine, CA 92606-5207

Steve Holtz, Neighborhood Services Manager

(949) 724-6612

### LONG BEACH TRANSIT

Post Office Box 731

1963 E. Anaheim St.

Long Beach, CA 90801

Tracy Beidleman, Government Relations Manager

(562) 489-8485

### ORANGE COUNTY WATER DISTRICT

18700 Ward Street

Fountain Valley, CA 92708

Alicia Dunkin, Legislative Affairs Liaison

(714) 378-3268

### PACIFIC EDUCATIONAL SERVICES, INC.

11837 Kemper Road, Suite 2

Auburn, CA 95603

Walt Stockman, President

(530) 888-1010

**PORT OF STOCKTON**

2201 W. Washington Street  
Stockton, CA 95203  
Kirk DeJesus, Port Director  
(209) 946-0246

**PORTUGUESE GOVERNMENT**

3298 Washington Street  
San Francisco, CA 94115  
Maria Joao Lopes Cardoso, Consul-General  
(415) 346-3400

**SAN GABRIEL VALLEY WATER  
ASSOCIATION**

725 North Azusa Avenue  
Azusa, CA 91702  
Tony Zampielo, Assistant Executive Officer  
(626) 815-1305

**SOUTH COAST AIR QUALITY  
MANAGEMENT DISTRICT "SCAQMD"**

21865 Copley Drive  
Diamond Bar, CA 91765  
Wayne Nastri, Executive Officer  
(909) 396-3203

**TWENTY-NINE PALMS BAND OF  
MISSION INDIANS**

46-200 Harrison Place  
Coachella, CA 92236  
Mike Darrell, Chairman  
(760) 625-6067

**WILLDAN GROUP, INC.**

2401 East Katella Avenue, Suite 300  
Anaheim, CA 92806-6073  
Frank Tripepi, Senior Vice President  
Business Development  
(714) 940-6300



**CITY OF ARTESIA**

18747 Clarkdale Avenue  
Artesia, CA 90701  
William Rawlings, City Manager  
(562) 865-6262

**CITY OF ATASCADERO**

6500 Palma Avenue  
Atascadero, CA 93422  
Rachelle Rickard, City Manager  
(805) 461-5000

**CITY OF BANNING**

99 East Ramsey Street  
Banning, CA 92220  
Doug Schulze, City Manager  
(951) 922-4860

**CITY OF BARSTOW**

220 East Mountain View Street, Suite A  
Barstow, CA 92311-2839  
James Hart, City Manager  
(760) 255-5195

**CITY OF BELLFLOWER**

16600 Civic Center Drive  
Bellflower, CA 90706-5494  
Jeffrey L. Stewart, City Manager  
(562) 804-1424

**CITY OF CAMARILLO**

601 Carmen Drive  
Camarillo, CA 93010  
Greg Ramirez, City Manager  
(805) 388-5307

**CITY OF CARSON**

701 E. Carson Street  
Carson, CA 90745  
Sharon Landers, City Manager  
(310) 952-1728

**CITY OF CERRITOS**

Post Office Box 3130  
18125 Bloomfield Avenue  
Cerritos, CA 90703-3130  
Art Gallucci, City Manager  
(562) 860-0311

**CITY OF CHINO**

13220 Central Avenue  
Chino, CA 91710  
Matthew Ballantyne, City Manager  
(909) 334-3302

**CITY OF COMMERCE**

2535 Commerce Way  
Commerce, CA 90040-1487  
Edgar P. Cisneros, City Administrator  
(323) 722-4805 ext. 281

**CITY OF DIAMOND BAR**

21810 Copley Drive  
Diamond Bar, CA 91765  
Dan Fox, City Manager  
(909) 839-7010

**CITY OF ELK GROVE**

8401 Laguna Palms Way  
Elk Grove, CA 95758  
Jason Behrmann, City Manager  
(916) 478-2249

**CITY OF FAIRFIELD**

1000 Webster Street  
Fairfield, CA 94533  
Stefan Chatwin, City Manager  
(707) 428-7400

**CITY OF FILLMORE**

250 Central Avenue  
Fillmore, CA 93015  
David Rowlands, City Manager  
(805) 524-37001

**CITY OF FOLSOM**

50 Natoma Street  
Folsom, CA 95630  
Elaine Andersen, City Manager  
(916) 461-6010

**CITY OF FONTANA**

8353 Sierra Avenue  
Fontana, CA 92355  
Mark Denny, City Manager  
(909) 350-7659

**CITY OF GLENDORA**

116 East Foothill Blvd.  
Glendora, CA 91741-3380  
Adam Raymond, City Manager  
(626) 914-8201

**CITY OF HAWAIIAN GARDENS**

21815 Pioneer Blvd.  
Hawaiian Gardens, CA 90716  
Linda Hollinsworth, City Manager  
(562) 420-2641 ext. 236

**CITY OF HEMET**

445 E. Florida Avenue  
Hemet, CA 92543  
Christopher Lopez, City Manager  
(951) 765-2300

**CITY OF INDIAN WELLS**

44-950 El Dorado Drive  
Indian Wells, CA 92210  
Chris Freeland, City Manager  
(760) 346-2489

**CITY OF INDUSTRY**

15625 East Stafford Street  
City of Industry, CA 91744  
Troy Helling, City Manager  
(626) 333-2211 Ext. 114

**CITY OF IRWINDALE**

5050 N. Irwindale Avenue  
Irwindale, CA 91706  
William K. Tam, City Manager  
(626) 430-2217

**CITY OF JURUPA VALLEY**

8930 Limonite Avenue  
Jurupa Valley, CA 92509  
Rod Butler, City Manager  
(951) 332-6464

**CITY OF KERMAN**

850 S. Madera Avenue  
Kerman, CA 93630  
John Jansons, City Manager  
(559) 846-9384

**CITY OF LA MIRADA**

13700 La Mirada Blvd.  
La Mirada, CA 90638  
Jeff Boyton, City Manager  
(562) 943-0131

**CITY OF LA PUENTE**

15900 E. Main Street  
La Puente, CA 91744  
Bob Lindsey, City Manager  
(626) 855-1500

**CITY OF LA QUINTA**

78-495 Calle Tampico  
La Quinta, CA 92253  
Jon McMillen, City Manager  
(760) 777-7000

**CITY OF LAGUNA HILLS**

24035 El Toro Road  
Laguna Hills, CA 92653  
Kenneth Rosenfield City Manager  
(949) 707-2620

**CITY OF LAKEWOOD**

5050 Clark Avenue  
Lakewood, CA 90712  
Thaddeus McCormack, City Manager  
(562) 866-9771

**CITY OF LOMITA**

24300 Narbonne Avenue, PO Box 339  
Lomita, CA 90717  
Ryan Smoot, City Manager  
(310) 325-7110

**CITY OF LYNWOOD**

11339 Bullis Road  
Lynwood, CA 90262  
Ernie Hernandez, City Manager  
(310) 603-0220 Ext. 200

**CITY OF MARTINEZ**

525 Henrietta Street  
Martinez, CA 94553  
Eric Figueroa, City Manager  
(925) 372-3505

**CITY OF NORWALK**

12700 Norwalk Blvd. Room 3  
Norwalk, CA 90650  
Jesus M. Gomez, City Manager  
(562) 929-5700

**CITY OF PALM DESERT**

73-510 Fred Waring Drive  
Palm Desert, CA 92260  
Randy Bynder, Interim City Manager  
(760) 346-0611

**CITY OF PALMDALE**

38300 Sierra Highway Ste. A  
Palmdale, CA 93550-4798  
Jim Purtee, City Manager  
(661) 267-5100

**CITY OF PARAMOUNT**

16400 Colorado Avenue  
Paramount, CA 90723-5050  
John Moreno, City Manager  
(562) 220-2225

**CITY OF RANCHO CORDOVA**

2729 Prospect Park Drive  
Rancho Cordova, CA 95670  
Cyrus Abhar, City Manager  
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**CITY OF RANCHO CUCAMONGA**

10500 Civic Center Drive  
Rancho Cucamonga, CA 91730  
John Gillison, City Manager  
(909) 477-2700

**CITY OF REDDING**

777 Cypress Avenue  
Post Office Box 496071  
Redding, CA 96001  
Barry Tippin, City Manager  
(530) 225-5095

**CITY OF ROSEMEAD**

8838 East Valley Blvd.  
Rosemead, CA 91770  
Gloria Molleda, City Manager  
(626) 569-2104

**CITY OF ROSEVILLE**

311 Vernon Street  
Roseville, CA 95678  
Dominick Casey, City Manager  
(916) 774-5362

**CITY OF SANTA CLARITA**

23920 Valencia Blvd. Suite 120  
Santa Clarita, CA 91355  
Kenneth W. Striplin, Ed.D  
(661) 255-4905

**CITY OF SANTA FE SPRINGS**

11710 E. Telegraph Road  
Santa Fe Springs, CA 90670  
Raymond R. Cruz, City Manager  
(562) 868-0511 ext. 7510

**CITY OF SIGNAL HILL**

2175 Cherry Avenue  
Signal Hill, CA 907  
Hannah Shin-Heydorn, City Manager  
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**CITY OF SIMI VALLEY**

2929 Tapo Canyon Road  
Simi Valley, CA 93063-2199  
Brian P. Gabler, City Manager  
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**CITY OF SOUTH GATE**

8650 California Avenue  
South Gate, CA 90280  
Chris Jeffers, Interim City Manager  
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**CITY OF THOUSAND OAKS**

2100 Thousand Oaks Blvd.  
Thousand Oaks, CA 90280  
Andrew Powers, City Manager  
(805) 449-2121

**CITY OF TORRANCE**

3031 Torrance Blvd.  
Torrance, CA 90503  
Aram Chaparyan, City Manager  
(310) 328-5310

**CITY OF TWENTYNINE PALMS**

6136 Adobe Road  
Twentynine Palms, CA 92277  
Frank Luckino, City Manager  
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**CITY OF VACAVILLE**

650 Merchant Street  
Vacaville, CA 95688  
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**CITY OF VALLEJO**

555 Santa Clara Street  
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**CITY OF VICTORVILLE**

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**CITY OF WEST COVINA**

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**CITY OF WHITTIER**

13230 Penn Street  
Whittier, CA 90602  
Brian Saeki, City Manager  
(562) 567-9999

**CITY OF WILDOMAR**

23873 Clinton Keith Rd, Ste. 201  
Wildomar, CA 92595  
Gary Nordquist, City Manager  
(951) 677-7751

**WINDSOR, TOWN OF**

9291 Old Redwood Hwy, Bldg 400  
Windsor, CA 95492  
Ken MacNab, Town Manager  
(707) 838-1000



# Joe A. Gonsalves & Son

Anthony D. Gonsalves

Jason A. Gonsalves

Paul A. Gonsalves

PROFESSIONAL LEGISLATIVE REPRESENTATION

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## PROJECT FUNDING SECURED BY: JOE A. GONSALVES & SON

Project Name	Joe A. Gonsalves & Son Client	Grant Amount \$
Roseville Public Library	City of Roseville	\$10,000
Pomona Public Library	City of Pomona	\$8,500
Irwindale Public Library	City of Irwindale	\$5,000
Beaumont Library District	City of Beaumont	\$95,000
Torrance Public Library	City of Torrance	\$16,075
Santa Fe Springs City Library	City of Santa Fe Springs	\$19,000
Rancho Cucamonga Public Library	City of Rancho Cucamonga	\$561,982
Hemet Public Library	City of Hemet	\$28,657
Folsom Public Library	City of Folsom	\$23,000
Safe Routes to School	City of Redding	\$373,700

Safe Routes to School	City of Alameda	\$276,900
Safe Routes to School	City of Concord	\$436,400
Safe Routes to School	City of Claremont	\$450,000
Safe Routes to School	City of La Puente	\$387,000
Safe Routes to School	City of Palmdale	\$449,800
Safe Routes to School	City of South Gate	\$449,500
Safe Routes to School	City of Thousand Oaks	\$332,000
Safe Routes to School	City of Eastvale	\$150,100
Safe Routes to School	City of Fontana	\$254,200
Safe Routes to School	City of Moreno Valley	\$416,700
Safe Routes to School	City of Wildomar	\$170,800
Safe Routes to School	City of Placentia	\$409,000
Safe Routes to School	City of Pomona	\$900,000
Proposition 1B Trade Corridor Improvement Fund	Port of Long Beach	\$299,795,000
State Highway Operation and Protection Program	Port of Long Beach	\$200,205,000

Statewide Park Development & Community Revitalization Program	City of South Gate	\$2,000,000
Statewide Park Development & Community Revitalization Program	City of Rosemead	\$3,134,066
Statewide Park Development & Community Revitalization Program	City of Rancho Cucamonga	\$3,941,136
Statewide Park Development & Community Revitalization Program	City of Paramount	\$4,580,902
Safe Routes to School	City of La Puente	\$664,470
Bruggemeyer Memorial Library	City of Monterey Park	\$8,845,850
Camarillo Library	City of Camarillo	\$15,621,473
Fairfield Cordelia Library	City of Fairfield	\$4,100,385
Fontana Library	City of Fontana	\$14,900,075
Lawndale Library	City of Lawndale	\$7,300,132
National City Public Library	City of National City	\$11,112,814
Redding - Shasta County Library	City of Redding	\$12,177,532
Victoria Gardens Library	City of Rancho Cucamonga	\$7,752,688
SF Bay to Stockton Ship Channel Deepening Project	Port of Stockton	\$17,500,000

Sacramento River Deep Water Channel Project	City of West Sacramento Port of Sacramento	\$10,000,000
Gateway-Valley Grade Separation	City of Santa Fe Springs	\$25,570,000
Washington Blvd Widening & Reconstruction Project	City of Commerce	\$5,800,000
Gerald Desmond Bridge Replacement	Port of Long Beach	\$250,000,000
Ports Rail System Pier F	Port of Long Beach	\$4,650,000
Ports Rail System Track Realignment	Port of Long Beach	\$23,960,000
Port Rail System Pier B Realignment	Port of Long Beach	\$4,180,000
Port Terminal Island Track Realignment	Port of Long Beach	\$3,790,000
Port Computerized Train Control	Port of Long Beach	\$11,850,000
Reeves Ave Closure and Grade Separation	Port of Long Beach	\$31,180,000
Navy Mole Storage Yard	Port of Long Beach	\$5,930,000
New Cerritos Rail Bridge/Triple Track S. of	Port of Long Beach	\$38,330,000
West Basin road Rail Access Improvements	Port of Long Beach	\$47,560,000
Pier 400 Second Lead Track	Port of Long Beach	\$3,670,000
Sunset Avenue Grade Separation	City of Banning	\$10,000,000



Corridor Logistics Access Project (Cherry Street)	City of Fontana	\$30,773,000
Corridor Logistics Access Project (Citrus Street)	City of Fontana	\$23,600,000
Corridor Logistics Access Project (Riverside Street)	City of Fontana	\$14,096,000
Glen Ridge Apartments	City of Carlsbad	\$5,921,777
CalHome	City of Roseville	\$600,000
CalHome	City of Chino	\$400,000
CalHome	City of Vista	\$600,000
CalHome	City of Redding	\$600,000
CalHome	City of Fairfield	\$600,000
CalHome	City of Yuba City	\$600,000
Palmdale Transit Village	City of Palmdale	\$2,200,000
Santa Barbara Estates, Units 3 & 4	City of Redding	\$132,300
Santa Monica	City of Fairfield	\$1,080,000
Central Station Town Homes	City of Fillmore	\$480,000
Westerner Mobile Home Park	City of Elk Grove	\$250,000

Mountain View Terrace Apartments	City of Beaumont	\$2,960,000
Westview Terrace Apartments	City of Banning	\$2,833,000
CalHome	City of Pomona	\$900,000
CalHome	City of Fairfield	\$900,000
CalHome	City of Simi Valley	\$900,000
Workforce Housing Reward Program	City of Concord	\$324,800
Workforce Housing Reward Program	City of Roseville	\$20,240
Workforce Housing Reward Program	City of West Sacramento	\$54,880
Computers, Vehicles for Sheriff Station	City of Bellflower	\$30,000

Restoration of Camarillo Ranch	City of Camarillo	\$493,000
Cascade Park	City of Monterey Park	\$225,000
Community Center	City of Irwindale	\$150,000
Mae Boyer Park	City of Lakewood	\$750,000
Historic Roseville Project	City of Roseville	\$250,000
Preservation of Camarillo Ranch	City of Camarillo	\$492,605
School Bus Replacement	City of Ventura	\$300,000

Langley Senior Center	City of Monterey Park	\$350,000
La Loma Park Renovation	City of Monterey Park	\$150,000
Sleepy Hollow Community Center	City of Chino Hills	\$250,000
Alternative to Gang Programs	City of Bellflower	\$50,000
Performing Arts Center	City of La Mirada	\$400,000
ERAF Adjustment/Correction	City of Laguna Niguel	\$600,000
Pavement Improvement Program	City of Lakewood	\$700,000
East Ventura Park	City of Ventura	\$250,000
Police Services	City of La Mirada	\$500,000
Sports Complex	City of Redding	\$10,000,000
Youth Facility Improvements	City of Palmdale	\$500,000
Tiger Field Improvements	City of Redding	\$500,000
BOE Use Tax Refund	City of Redding	\$1,500,000
<b>Total Project Grants</b>		<b>\$1,208,628,639</b>

AB 1074 (Atkins)	Horse Racing	This bill would, instead of separate allocations to the central and southern zones, establish a maximum of 49 racing weeks per year in the combined central and southern zones. The bill would also require the board to allocate from those weeks a minimum number of weeks to certain racetracks in the central and southern zones that were used to conduct thoroughbred race meetings prior to 2012 and would authorize the board to allocate from those weeks a maximum number of weeks to certain racetracks in the southern zone that were not used to conduct thoroughbred race meetings in the southern zone prior to 2012. - <b>Signed by Governor</b>
AB 1303 (Hall)	Horse Racing : Satellite Wagering	Authorizes the California Horse Racing Board, notwithstanding any other law, to allocate racing days to a fair in the northern zone to be conducted by the fair or, at the request of the fair, to authorize the board to license a racing association that was licensed by the board to conduct racing meetings in California prior to 2010 to conduct live horse racing at the fair during the dates allocated to the fair by the board. - <b>Signed by Governor</b>
AB 1102 (Allen)	Beach Fire Rings	Would require a city or county, including a charter city or charter county, to apply for a coastal development permit to remove or restrict the use of a beach fire ring, as defined, and would require that application to include specified information. The bill would not affect the applicability of a specified provision relating to ambient air quality standards, emission standards, or air pollution control programs or facilities established by the State Air Resources Board or an air pollution control or air quality management district. - <b>Defeated Legislation</b>
AB 2011 (Cooper)	Thoroughbred racing: northern, central, and southern zones: auxiliary offsite stabling, training, and vanning.	This bill would increase the amount that is required to be deducted to an amount not to exceed 2% in the northern, central, and southern zones, and would provide that this amount in the northern zone, if adjusted by the board, may be a different percentage of the handle for different associations and fairs, but only if all the associations and fairs agree to the differing percentages. - <b>Signed by the Governor</b>
AB 1383 (Hernandez)	District-Based Elections	Proposed to permit the legislative body of a city to provide by ordinance, without submitting the ordinance to the voters of the city for approval, for the election of members of the legislative body by district if the voters of the city previously rejected such an ordinance. - <b>Defeated Legislation</b>
AB 2715 (Hernandez)	District-Based Elections	Proposed to permit the legislative body of a city to provide by ordinance, without submitting the ordinance to the voters of the city for approval, for the election of members of the legislative body by district if the voters of the city previously rejected such an ordinance. - <b>Defeated Legislation</b>
AB 1453 (Quirk-Silva)	Southern CA Veterans Cemetery	Requires the Department of Veterans Affairs, in voluntary cooperation with local government entities in Orange County, to design, develop, construct, and equip a state-owned and state-operated Southern California Veterans Cemetery to be located at a specified site in the City of Irvine. Subject to specified requirements described in federal law, the bill would make honorably discharged veterans, their spouses, and eligible dependent children eligible for interment in the cemetery. - <b>Signed by Governor</b>
AB 1513 (Fox)	Residential Property	Allows an owner of residential property in the Cities of Palmdale and Lancaster in the County of Los Angeles or the City of Ukiah in the County of Mendocino, or an agent of the property owner, to register vacant real property with the local law enforcement agency and to execute, under penalty of perjury, a Declaration of Ownership of Residential Real Property. - <b>Signed by Governor</b>
AB 1656 (Dickenson)	Dept. of General Services: State Buildings	Requires, by July 1, 2015, the Department of General Services to complete a long-range planning study of the state-controlled and owned office buildings in the County of Sacramento and the City of West Sacramento, including the headquarters of the State Board of Equalization (BOE), for the management of the state's space needs in the Sacramento region. The bill would require the Director of General Services to issue one or more requests for proposals for the planning, design, construction, and acquisition of facilities recommended by the Legislature based on the planning study. - <b>Signed by Governor</b>
AB 2492 (Alejo)	Community revitalization.	This bill would authorize the calculation to be made with a combination of census tracts and census block groups. The bill would also revise the conditions to require, among other things, an annual median household income that is less than 80% of the statewide, countywide, or citywide annual median household income. The bill would also authorize an authority to carry out a community revitalization plan if the census tract or census block groups within the community revitalization and investment area are within a disadvantage community, as prescribed. - <b>Signed by the Governor</b>
SB 203 (Pavley)	Local Transportation Funds: Ventura County	This bill would repeal the provisions specifically relating to Ventura County and the expenditure of local transportation funds there. This bill would also require the Ventura County Transportation Commission to post on its Internet Web site an annual report for 5 years, beginning September 1, 2014, on transit service within the county. - <b>Signed by Governor</b>
SB 407 (Hill)	Local Government Contracts	Includes within the definition of "local agency executive" any person who is a deputy or assistant chief executive officer, and any person whose position is held by an employment contract between that person and the local agency. - <b>Signed by Governor</b>

SB 498 (Lara)	Solid Waste: Biomass Conversion	The California Integrated Waste Management Act of 1989 defines "biomass conversion," to mean the controlled combustion used for the production of heat or electricity of specified materials for the purposes of the act. This bill would revise the definition of the term "biomass conversion" to mean the production of heat, fuels, or electricity by the controlled combustion of, or the use of other noncombustion thermal technologies on, those specified materials. - <b>Signed by Governor</b>
SB 510 (Jackson)	Land Use: Mobile Home Parks	Specifies that the results of the survey are to be considered by the local agency in making its decision to approve, conditionally approve, or disapprove the map. The bill would authorize the local agency to disapprove the map if it finds that the results of the survey have not demonstrated the support of at least a majority of the park's homeowners. - <b>Signed by Governor</b>
SB 684 (Hill)	Advertising Displays: Redevelopment project areas	Provides that an advertising display advertising businesses and activities within the boundary limits of, and as a part of, an individual redevelopment agency project, as the project boundaries existed on December 29, 2011, may remain and be considered an on-premises display, until January 1, 2023, if the advertising display meets specified criteria. This bill would authorize, on and after January 1, 2022, the applicable city, county, or city and county to request from the Department of Transportation an extension for good cause, as specified, beyond January 1, 2023, not to exceed the expiration of the redevelopment project area. - <b>Signed by Governor</b>
SB 1046 (Hill)	Driving Under the influence: ignition interlock device.	This bill would extend the pilot program in those counties until January 1, 2019. Effective January 1, 2019, and until January 1, 2026, the bill would make an individual whose license has been suspended for driving a motor vehicle when he or she has a certain blood-alcohol concentration and who is eligible for a restricted driver's license eligible for a restricted driver's license without serving any period of the suspension if the person meets all other eligibility requirements and the person installs an ignition interlock device. - <b>Signed by the Governor</b>
AB 2052 (Gonzalez)	Workers Compensation	Current law designates illnesses and conditions that constitute a compensable injury for various employees, such as California Highway Patrol members, firefighters, and certain peace officers. These injuries include, but are not limited to, hernia, pneumonia, heart trouble, cancer, meningitis, and exposure to a biochemical substances, when the illness or condition develops or manifests itself during a period when the officer or employee is in service of his or her employer, as specified. This bill would expand the coverage of the above provisions relating to compensable injury, to include all peace officers described under specified provisions of law. - <b>Vetoed by Governor</b>
AB 2145 (Bradford)	Electricity: Community Choice Aggregation	Would require solicitations of customers by a community choice aggregator contain, and communication by the community choice aggregator to the public or prospective and existing customers to be consistent with, specified information and would require that the implementation plan filed by a community choice aggregator completely describe certain matter required to be disclosed under existing law. The bill would authorize the Public Utilities Commission to require that a community choice aggregator, when registering with the commission, provide additional information to ensure compliance with basic consumer protection and other rules and other procedural matters. - <b>Vetoed by Governor</b>
AB 2378 (Perea)	Workers Compensation: Disability payments	Current law requires that aggregate disability payments for a single injury occurring on or after certain dates be limited, as provided. This bill would provide that the above-specified leaves of absence without loss of salary are payable in addition to the maximum aggregate disability payments for a single injury that is applicable to all workers. The bill would make these provisions applicable to all claims, regardless of the date of injury. - <b>Vetoed by Governor</b>
SB 721	Horse Racing	This bill would authorize the Los Angeles County Fair, subject to approval by the board, to conduct live racing meetings at another site within or outside of the County of Los Angeles in accordance with specified provisions. - <b>Signed by Governor</b>
AB 1098 (Carter)	Vehicle License Fees: allocation	Reallocates vehicle license fee (VLF) revenues to recently incorporated cities and to cities that annexed inhabited territory. - <b>Vetoed by Governor</b>
SB 214 (Wolk)	Infrastructure financing districts: voter approval: repeal.	Eliminates the voter approval requirement for a city or county to create an infrastructure financing district (IFD) and expands the types of projects that may be financed by an IFD. - <b>Vetoed by Governor</b>
AB 2144 (J. Perez)	Local government: infrastructure and revitalization financing districts.	Expands the types of facilities and projects that can be financed under the infrastructure financing district (IFD) law, reduces the voter threshold for the creation of an IFD and the issuance of bonds for the IFD, authorizes an IFD to utilize the powers provided under the Polanco Redevelopment Act (Polanco Act), and renames IFD law to the Infrastructure and Revitalization Financing District (IRFD) Act. - <b>Vetoed by Governor</b>
AB 46 (J. Perez)	Local Governments: Cities	This bill establishes a uniform disincorporation process for any city with a population of less than 150 persons as of January 1, 2010, and allows that city's respective county board of supervisors to vote to continue the existence of that city within the county's boundaries in certain circumstances. - <b>Defeated Legislation</b>
AB 468 (Smyth)	Property taxes: TEA formula allocation maintenance or improvement districts: City of Simi Valley	Clarifies how property taxes will be distributed to the City of Simi Valley once the City becomes the successor agency after the dissolution of the City's maintenance district. - <b>Signed by Governor</b>
AB 1585 (J. Perez)	Community Development	Appropriates funds to the Infill Incentive Grant Program and to the Transit-Oriented Development Program created by Proposition 1C: Housing and Emergency Shelter Trust Fund Act of 2006. - <b>Signed by Governor</b>

AB 1484 (Budget)	Redevelopment	This bill is the redevelopment bill for the 2012-13 Budget. It clarifies certain matters associated with the dissolution of RDAs and addresses substantive issues activities, repayment of loans from communities, use of existing bond proceeds, and the disposition or retention of former RDA assets. In addition, the bill includes a variety of measures designed to enhance compliance related to administrative processes, affordable housing. - <b>Signed by Governor</b>
AB 710 (Skinner)	Local planning: infill and Transit-oriented development.	Proposed to establish parking standards for new transit-oriented development. - <b>Defeated Legislation</b>
AB 232 (V. Perez)	Community Development Block Program: Funds	Makes changes to eligibility criteria and the requirements developed and used by the Department of Housing and Community Development to allocate funds under the federal Community Block Grant Program to cities and counties. - <b>Signed by the Governor</b>
AB 904 (Skinner)	Local Government: Parking: Requirements	Prohibits a city or county from requiring a minimum number of off-street parking spaces in transit-intensive areas, according to a specified formula for residential and nonresidential areas. - <b>Defeated Legislation</b>
AB 2231 (Fuentes)	Sidewalks: Repairs	Provides that if a city, county, or city and county has an ordinance in place that requires the local entity to repair sidewalks, a repeal of the ordinance shall become effective only if the repealing ordinance is approved by voters on the measure in a consolidated or general election. Makes these provisions applicable to charter entities. Prohibits such local entities from imposing a fee, charge or assessment, except a voluntary contractual assessment for such repairs, unless the ordinance is repealed. - <b>Defeated Legislation</b>
SB 1386 (A. Lowenthal)	Municipal Water Districts: Water Storage: Groundwater	Prohibits a water district located in a county with a specified population and where at least 80% of the area of the district is included within the boundaries of a water replenishment district from having specified authority relating to the storage of groundwater. - <b>Signed by Governor</b>
SB 827 (Wright)	South Coast Air Quality Management District: CEQA: permits.	Authorizes the South Coast Air Quality Management District (SCAQMD), notwithstanding a superior court decision, to issue emission reduction credits to "essential public services" and exempt facilities or equipment, consistent with SCAQMD rules; adds an urgency clause; and, sunsets the bill on May 1, 2012. - <b>Signed by Governor</b>
SB 886 (McLeod & Lieu)	Management districts: district board	This bill adds an additional seat on the board directors of the South Coast Air Quality Management District for the City of Los Angeles, makes clarifying provisions regarding which cities are represented by which geographical city selection committee, and deletes prohibitions on a member serving more than two consecutive terms as chair on specified air quality management districts. - <b>Signed by Governor</b>
SB 1646 (Padilla)	Air Pollution Fee	Deletes the 2010 sunset date on the South Coast Air Quality Management District's (SCAQMD) authority to impose an additional \$1 fee on motor vehicles that are registered within its district boundaries to fund programs to reduce air pollution from motor vehicles. Increases, from 2.5% to 5%, the amount that SCAQMD may spend on its administrative costs. - <b>Signed by Governor</b>
SBX3 8 (Ducheny)	State and Local Government	Authorizes the continuation of the allocation of tax increment revenues to the Glendora Community Redevelopment agency from its Project Area 3. Currently, the amount of tax increment revenue is limited by a cap adopted by the agency in 1976. This measure provides for annual allocation of the greater of either \$2.6 million or the gross tax increment received in 2007-08 by the agency, commencing in 2008-09 through life of the project. - <b>Signed by Governor</b>
SBX2 16 (Ashburn)	Horse Racing: Licensing fees	Shifts the horse racing industry's \$40 million annual obligation to fund the network of California Fairs from license fees imposed on horse racing wagers to the General Fund. Provides various measures of economic stimulus for the horse racing industry. - <b>Signed by Governor</b>
SB 27 (Hancock)	Local agencies: sales and use tax: reallocation.	Prohibits a local agency from entering into any form of agreement with a retailer that would involve the shifting of any amount of Bradley-Burns local tax proceeds if the agreement results in a reduction in the amount of revenue that is received by another local agency from the same retailer if it is located within that other local agency, and continues to maintain a physical presence and location there. - <b>Signed by Governor</b>
SB 178 (Aanestad)	State property: Department of Forestry and Fire Protection	This bill authorizes the Director of the Department of General Service to sell, lease or exchange approximately three acres of state-owned real property located at 875 Cypress Avenue, in the City of Redding, that is specifically not declared surplus to the State's needs and is currently used by the Department of Forestry and Fire Protection as its Shasta-Trinity Unit Headquarters, for the purpose of consolidating operations on or near the Redding Airport. - <b>Signed by Governor</b>
AB 906 (Hill & Smyth)	Conflict of interest: remote interest in a contract.	Revises the definition of "remote interest" in the existing conflict of interest statute pertaining to government officials in order to allow a government entity to enter into a contract with an investor-owned utility (IOU), if the purpose of the contract is to provide energy efficiency. - <b>Signed by Governor</b>
AB 155 (Mendoza)	Local Government Bankruptcy	Prohibits a local public entity, as defined, from exercising its rights under applicable federal bankruptcy law unless granted approval by the California Debt and Investment Advisory Commission (CDIAC), under CDIAC's terms and conditions. - <b>Defeated Legislation</b>
AB 680 (Steinberg)	Land use: sales and use tax and property tax	Sales Tax Sharing - Proposed to shift local government Bradley-Burns sales and use tax revenue from situs to population. - <b>Defeated Legislation</b>

\*\*Partial Lis\*\*

AB 1221 (Steinberg)	Sales Tax Sharing	Proposed to exchanges a portion of a city's or county's locally levied sales tax revenue for an equivalent amount of property tax revenue from the state. - <i>Defeated Legislation</i>
SCA 4 (Torlakson)	Prop 1A - Local Government	As the chief negotiator for the Assembly Republican Caucus, Assemblymember Keene has repeatedly said "Proposition 1A would not have happened without the Gonsalves firm". Our firm is recognized as the leading contract lobbying firm responsible for brokering the compromise that ensured local governments Bradley-Burns sales tax revenue was Constitutionally protected. Proposition 1A was passed by the California Assembly by a vote of 64-13. It was approved by the California State Senate by a vote of 34-5. - <i>Prop 1A passed with 9,411,198 (83.7%) votes in favor.</i>
SB 709 (Lockyer)	No & Low Tax City Legislation	Guaranteed a minimum share of property taxes to 100+ Cities that did not levy a property tax rate (or levied only a very low rate) prior to Proposition 13. - <i>Signed by Governor</i>
AB 1197 (Brown)	No & Low Tax City Legislation	Allocated an additional 1 cent per year up to 7 cents of the Property Tax to all No & Low Tax Cities. - <i>Signed by Governor</i>
AB 1981 (Huff)	Surplus Property: Chino Valley Unified School District	Authorized the Chino Valley Unified School District to transfer specified surplus property previously acquired from the state, to the City of Chino Hills, in the County of San Bernardino, subject to certain conditions for development of a park. - <i>Signed by Governor</i>
AB 811 (Levine)	Contractual assessments: energy efficiency improvements	Authorized all cities and counties in California to designate areas which city officials and willing property owners may enter into contractual assessments to finance the installation of distributed generation renewable energy sources and energy efficiency improvements. - <i>Signed by Governor</i>
AB 1932 (Smyth)	Simi Valley: public cemeteries	Allows the City of Simi Valley to survey, lay out, own and operate for burial, five or more acres of public land for burial purposes. - <i>Signed by Governor</i>
SB 1646 (Padilla)	South Coast Air Quality Management District: air pollution fee	Deletes the 2010 sunset date on the South Coast Air Quality Management District's (SCAQMD) authority to impose an additional \$1 fee on motor vehicles that are registered within its district boundaries to fund programs to reduce air pollution from motor vehicles. Increases, from 2.5% to 5%, the amount that SCAQMD may spend on its administrative costs. - <i>Signed by Governor</i>
SB 1124 (Loc. Gov. Cmt)	Local Government Omnibus Act of 2008	Specifically defined Access Services (ASI), the transit agency which provides transportation for people with disabilities under the Americans with Disabilities Act (ADA) for Los Angeles County as a public agency under state law. - <i>Signed by Governor</i>
SB 1308 (Cox)	Disaster Assistance	Added the Angora Fire, which occurred in the Lake Tahoe Basin in June of 2007, to the list of disasters eligible for full state reimbursement of local agency costs under the California Disaster Assistance Act (CDAA). - <i>Signed by Governor</i>
AB 1602 (Laird)	Local Government Finance	Reinstated the VLF bump for newly incorporated Cities after Proposition 1A. - <i>Signed by Governor</i>
AB 117 (Cohn)	Tax Equity Allocation formula: County of Santa Clara.	Repeals the 55% cap in Santa Clara County on tax equity allocation (TEA) funding for the county's four no/low-property-tax cities starting in the 2006-07 fiscal year (FY). - <i>Signed by Governor</i>
AB 1342 (Napolitano)	Redevelopment Plans	Allows the Cerritos redevelopment agency to extend the time limits on their plans without making findings of blight. - <i>Signed by Governor</i>
SCR 96 (Karnette)	Intermodal Freight Access	This measure would request the Department of Transportation, in cooperation with the Business, Transportation and Housing Agency, the Trade and Commerce Agency, the California Transportation Commission, and other appropriate parties, to prepare a proposal for a "Global Gateways Development Program" to enhance intermodal freight access. - <i>Signed by Governor</i>
SB 602 (Wright)	Local Use Tax: Leased Vehicles	Requires that for purposes of reporting and transmitting any use tax, with respect to the lease of a motor vehicle, the place of use shall be the city and/or county in which the lessor's place of business is located if the lessor is a new motor vehicle dealer. - <i>Signed by Governor</i>
AB 609 (Margett)	Recycled Water	This bill provided recycled water producers, retail water suppliers, and entities responsible for groundwater replenishment, the ability to cooperate in joint studies to determine the feasibility of providing recycled water service and recycled water for groundwater replenishment, as specified. - <i>Signed by Governor</i>
AB 2023 (Gallegos)	Flood Control and Water Conservation Liability	This bill provided that, until January 1, 2002, neither a public agency that operates flood control and water conservation activities, nor its employees shall be liable for an injury caused by the condition or use of unlined flood control channels or adjacent groundwater recharge spreading grounds. - <i>Signed by Governor.</i>
SB 419 (Speier)	Dairy Products	This bill, until January 1, 2002, required the State Department of Food and Agriculture (CDFA), over the next two years, to conduct statewide monthly retail milk price surveys and a public information program that provides the survey's findings, and to report back to the Legislature. - <i>Signed by Governor</i>

AB 471 (Hertzberg)	Horse Racing	Establishes a racetrack backstretch employee labor relations process; requires the California Horse Racing Board (CHRB) to adopt housing standards for employee housing at racetracks; and, authorizes CHRB to permit racing associations to accept "advanced deposit wagers," as defined. - <i>Signed by Governor.</i>
SB 142 (Boatwright)	Sellers of Travel	This bill would required an educational travel organization, that arranges educational travel programs to enter into a contract with an educational institution containing a specified itemized statement of services prior to arranging an educational travel program. - <i>Signed by Governor</i>
AB 80 (Havice)	Aggregation: Magnolia Power Project	Authorized the cities participating in the Magnolia Power Project to aggregate their electricity loads and provide direct electricity access to their residents on an opt-in basis. - <i>Signed by Governor</i>





February 1, 2016

Mr. Jason Gonsalves  
Joe A. Gonsalves & Son  
925 L Street, Suite 250  
Sacramento, CA 95814

Dear Jason,

As you are all too familiar, the dissolution of redevelopment hit West Covina very hard. For these past few years, we have been fortunate to have had such a great relationship with you and your family's firm.

I am convinced that if it was not for your involvement and advocacy for our community, we would not have our Finding of Completion, approval of our Long Range Property Management Plan, and a repayment schedule on the \$11.5 million settlement. It is very possible that West Covina could have been on the brink of bankruptcy, if you had not convince the Department of Finance that our new City Council and City Manager were committed to resolving the issues of the past.

As we move forward, it is rewarding to know that you will be at our side, as we seek repayment of our former Redevelopment Agency/City loans and to resolve the remaining ROPS issues that we need to complete. Once this is all done, we can finally focus on the legislative priorities of interest to West Covina.

On behalf of the City of West Covina, I wish to thank you and the Gonsalves Family for over 10 years of friendship and dedicated service to our community. I look forward to many more!

Sincerely,

A handwritten signature in blue ink, appearing to read "CFreeland", is written over a light blue circular stamp.

Chris Freeland  
City Manager



City Manager  
311 Vernon Street  
Roseville, California 95678

September 27, 2016

Jason Gonsalves  
Joe A. Gonsalves and Son  
925 L St #250  
Sacramento, CA 95814

Dear Jason,

I wanted to thank you for your excellent work concerning Roseville's meetings with the California Department of Finance (DOF) to discuss the City's 2016-17 Recognized Obligation Payment Schedule (ROPS) Determination. Because of your outstanding relationship with the DOF we had the opportunity to meet with the department on several occasions regarding their determination of our ROPS. Your guidance, insights and refined understanding of the most recent redevelopment dissolution "clean-up" legislation were critical to the positive outcome of the meetings, which resulted in the DOF approving the repayment of more than \$7 million of redevelopment loans to the City, which they initially had disapproved.

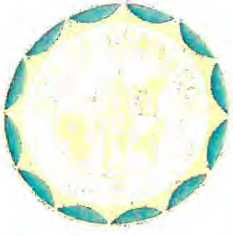
As the City was developing its response to the DOF's initial determination, some individuals were recommending the City should bring a lawsuit against the DOF instead of attempting to resolve the concerns through the "Meet and Confer" process. However, staff chose to follow your recommendation to work with DOF and attempt to resolve the issue in a non-litigious manner. Our staff was confident in your recommendation because of the outstanding relationship staff has with you and the entire Gonsalves & Son organization. We knew we could rely on the strong interactions you have with DOF and your tremendous understanding of the dissolution law to anticipate a successful outcome. I am very pleased that we once again followed your valuable advice, which resulted in such a noteworthy outcome for our City.

I realize the entire Redevelopment Dissolution process has been wrought with many difficulties over the years. However, we have found the process to be less problematic than many other municipalities, in part, due to your recommendations and help with understanding the implications and outcomes of legislation and assistance with DOF. We appreciate the outstanding work you continue to provide to Roseville in understanding and effectively working with the legislature, state departments, agencies and state wide organizations.

Sincerely,

A handwritten signature in blue ink, appearing to read "Rob Jensen", is written over a light blue horizontal line.

Rob Jensen  
City Manager



## CITY OF COMMERCE

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Tina Baca Del Rio  
Mayor Pro Tem

April 14, 2016

Anthony Gonsalves  
Joe A. Gonsalves & Son  
925 L Street, Suite 250  
Sacramento, CA 95814

Dear Anthony,

I wanted to take a moment to personally thank you, Jason and Paul for the outstanding lobbying service that *Joe A. Gonsalves & Son* provide to the City of Commerce. You have done a wonderful job representing Commerce before the California State Legislature over the years, which is attributed to the personal and professional relationship that you have established with legislators and their staff members. This unwavering reputation has been invaluable to the legislative success you've had for Commerce.

In all sincerity, I truly appreciate the personal and professional attention you and your sons provide to Commerce. My city is fortunate and privileged to have a lobbying firm that represents my community in an honest and ethical manner and is well respected in our State Capitol. Your father would be proud of the continued commitment to great customer service that you and your amazing sons provide, not only to Commerce, but to your many client cities as well.

Once again, thank you and I look forward to our continued working relationship for years to come.

Sincerely,

A handwritten signature in cursive script that reads "Tina Baca Del Rio".

Tina Baca Del Rio  
Mayor Pro Tem  
City of Commerce

## Jason Gonsalves

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**From:** allen parker <allenjparker@yahoo.com>  
**Sent:** Wednesday, December 31, 2014 10:02 AM  
**To:** Jason Gonsalves  
**Subject:** Re: Assm. Brown follow-up

Jason: Thanks for all your assistance this past year - you are the best lobbyist I've worked with over the years - and I look forward to our continued relationship in 2015.

Michael McKinney, the Mayor's former Chief of Staff - his last day was yesterday - was working with Brown's office; and the Mayor has not selected a replacement. So please advise Larry if he has any questions regarding this matter to feel free to contact me. Also, I'd appreciate if you'd forward him my email to you.

Again, thanks for all your assistance; and have fun tonight. Allen  
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On Wed, 12/31/14, Jason Gonsalves <[Jason@gonsalvi.com](mailto:Jason@gonsalvi.com)> wrote:

Subject: Assm. Brown follow-up  
To: [allenjparker@yahoo.com](mailto:allenjparker@yahoo.com)  
Date: Wednesday, December 31, 2014, 8:29 AM

Allen,

Thank you for your responses to the email I forwarded you from Assm. Brown's office.

As we discussed last week, my understanding is the Mayor and/or his office Assm. Brown requesting her assistance with Secretary Laird and CalFire.

That said, I share your belief that politics could impede solutions and based upon the responses the Assm. Received from CalFire they do not seem interested in being part of a solution.

Assuming you are in agreement? I will thank the Assm. for her support and let her know there is nothing more we need at this time as the City will continue working with the local stakeholders and the Court.

In addition, please know Supervisors Hagman, Gonzalez and Rutherford are all former clients and personal friends. In addition, Supervisor Rutherford's new COS, Andy Takata is a former CM, client and friend. If and when you feel we can assist you with the County please do not hesitate to contact me.

Happy New Year and here's to a successful and less stressful 2015!

Sincerely,

Jason

Should you need to reach me you can do so at your convenience on my cell phone at: (916)402-9505...

Jason A. Gonsalves

## Joe A. Gonsalves & Son

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**From:** Daniels, Linda <Linda.Daniels@cityofrc.us>  
**Sent:** Wednesday, September 17, 2014 6:07 PM  
**To:** Joe A. Gonsalves & Son  
**Subject:** Rancho Cucamonga land sale

Jason – I wanted to let you know how much I appreciated your advice on the land transactions we were doing in Rancho Cucamonga. We just received the second approval on a land transaction from DOF. Two down and one more to go. Thanks for listening to our issues and sharing your insights – we went for it and it was accepted. My heart is still beating fast I am so happy.

Hope you are doing well.

Linda Daniels

## Jason Gonsalves

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**From:** Charlie Honeycutt <CHoneycutt@cityofsignalhill.org>  
**Sent:** Wednesday, August 14, 2019 6:16 PM  
**To:** Jason Gonsalves  
**Subject:** Retirement

Hi Jason,

After a fulfilling 32-year career at Signal Hill, the time has come for me to retire. My last day will be Friday, November 1. I wanted to personally thank you for all you've done to help me and the City of Signal Hill. You've been a tremendous advocate for Signal Hill and your efforts to save the Library will benefit this community for decades. I wish you could have seen the joy on the faces of community members as they entered the Library for the first time at last Saturday's grand opening. You would have felt how important the Library is to the community. Please extend my gratitude to your dad and Paul. You guys are the best!

*Charlie Honeycutt  
City Manager  
City of Signal Hill  
(562) 989-7302*



# CITY OF COMMERCE

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Tina Baca Del Rio  
Mayor Pro Tem

April 14, 2016

Anthony Gonsalves  
Joe A. Gonsalves & Son  
925 L Street, Suite 250  
Sacramento, CA 95814

Dear Anthony,

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In all sincerity, I truly appreciate the personal and professional attention you and your sons provide to Commerce. My city is fortunate and privileged to have a lobbying firm that represents my community in an honest and ethical manner and is well respected in our State Capitol. Your father would be proud of the continued commitment to great customer service that you and your amazing sons provide, not only to Commerce, but to your many client cities as well.

Once again, thank you and I look forward to our continued working relationship for years to come.

Sincerely,

Tina Baca Del Rio  
Mayor Pro Tem  
City of Commerce